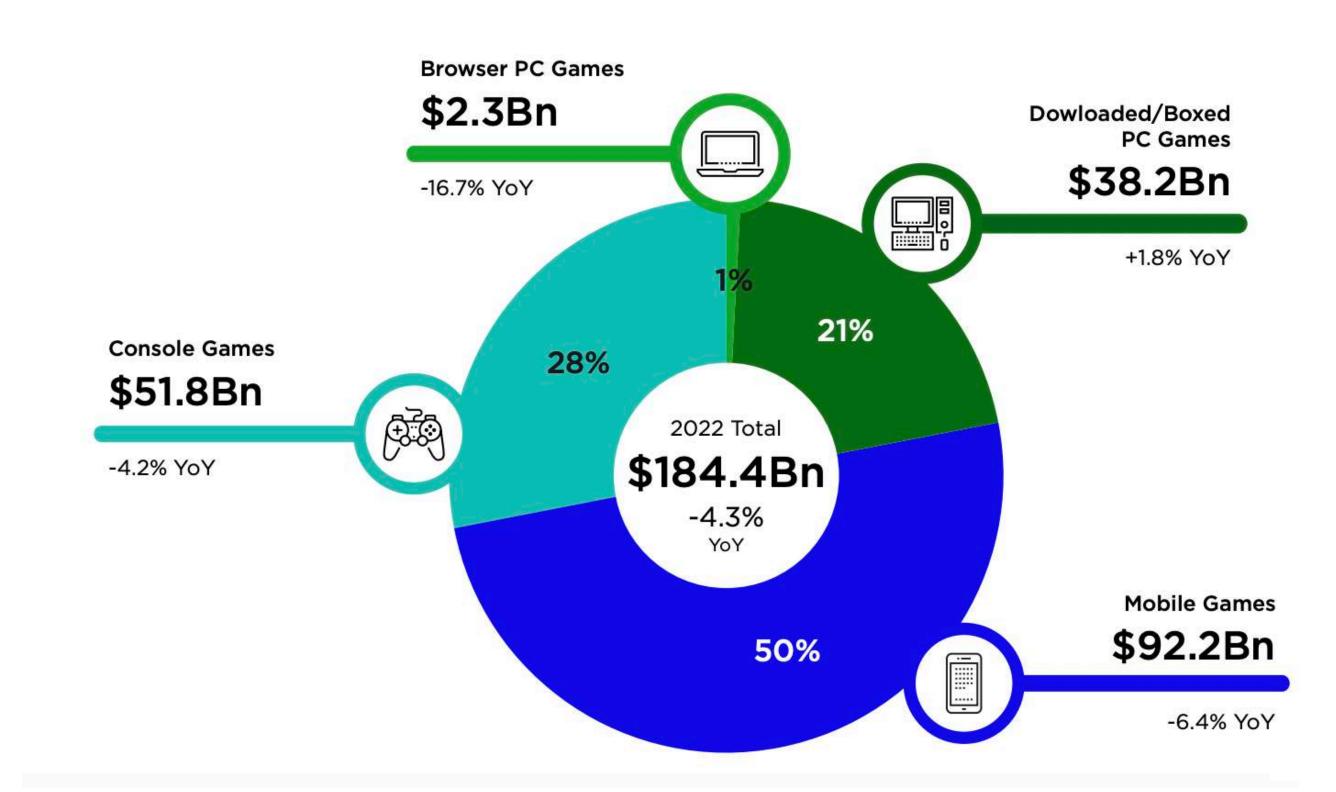


# MARKET SIZE & PERSPECTIVE OF MOBILE DOMINATION



\$92,2Bn

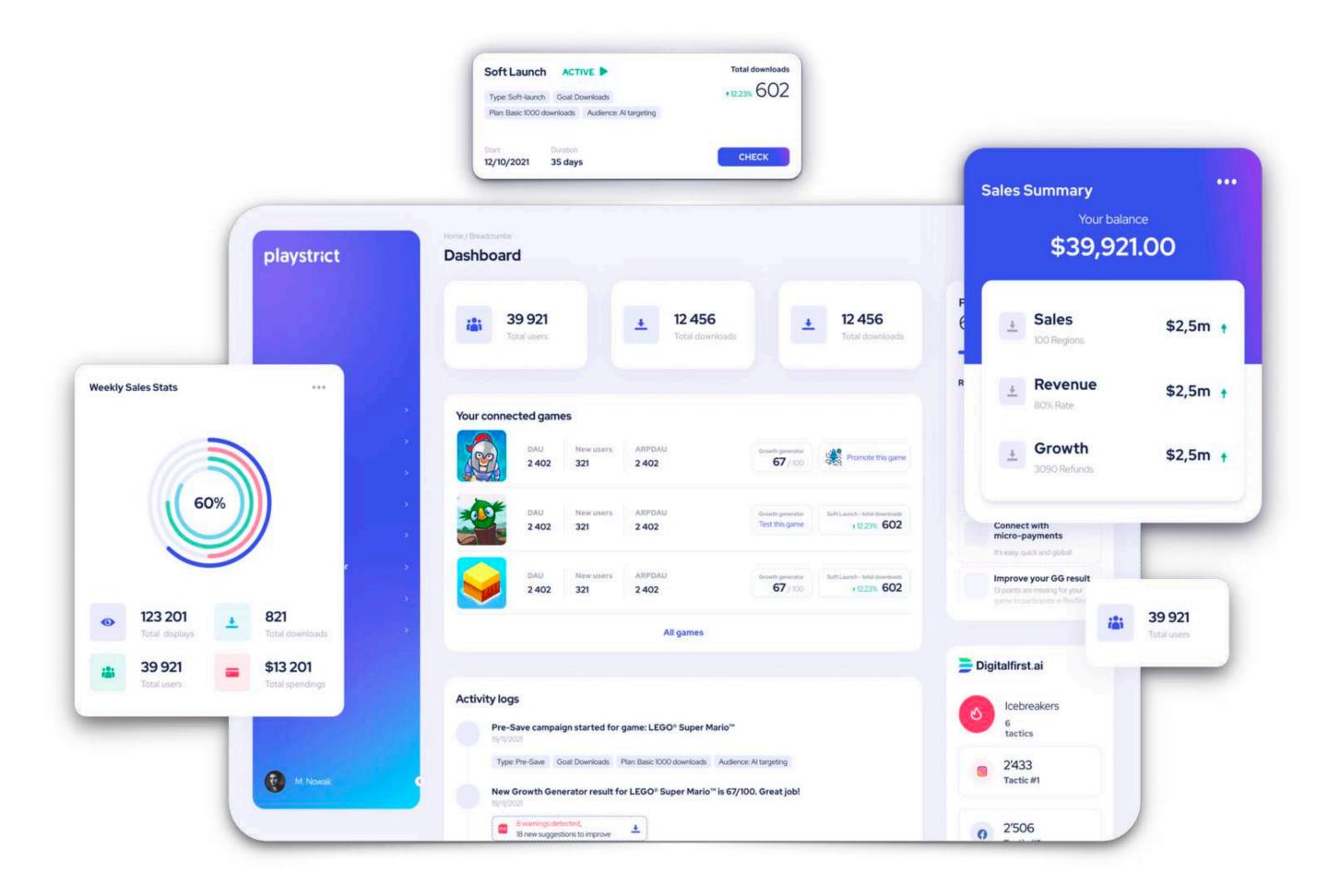
Mobile gaming revenue to account for 50% of the global market in 2022





# INDIE GAME DEV CUSTOMER NEEDS

OF GAME STUDIOS **SELF-PUBLISHED THEIR OWN GAMES** 





# INDIE GAME DEV CUSTOMER NEEDS



- SELF-PUBLISHING IS ESSENTIAL FOR M&A SUCCESS
- **SELF-PUBLISHING** HAS BECOME THE DOMINANT
  BUSINESS MODEL FOR GAMING STUDIOS OVER THE
  LAST FEW YEARS

# MEET OUR CUSTOMERS INDIE GAME DEVELOPERS



#### CHALLENGES THEY FACE:

- CREATING EFFECTIVE MONETIZATION MODEL
- ANALYSIS OF THE ACTIVITIES PERFORMED
- QUALITY MARKETING ACTIVITIES
- **NEED TO HAVE A SIGNIFICANT** MARKETING BUDGET TO PROMOTE THE TITLE
- MARKETING AUTOMATION
- GOOD USER ACQUISITION STRATEGY
- SALES FUNNELS

### **OLD METHOD**

### HIRING **INFLUENCERS**

**FINDING RIGHT MARKETING AGENCY** 

**CREATING STRATEGY FOR LIVE-OPS** 

CREATE **BRIEF** 

SETUP ANALYTICS TOOL

**FUNDRAISING** 

**BUILD A** COMMUNITY

**SOFT LAUNCH MARKETS** 



**COPYWRITERS** 

**IDEA VALIDATION** 



## PLAYSTRICT APPROACH



GAME UPLOAD TO MARKETPLACE



GAME CHECKER I **GAME VALIDATION** 



**DIGITAL STRATEGY** RECOMMENDATIONS WITH AI



**CREATING TACTICS, FUNNELS** & SMART CONTENT, EASILY!



CREATING GENERATIVE AI CONTENT (GRAPHICS, COPYWRITING)



CAMPAIGN MANAGER I UA CAMPAIGNS

# SELF PUBLISHING PLATFORM







MARKETING STRATEGY | GENERATIVE AI



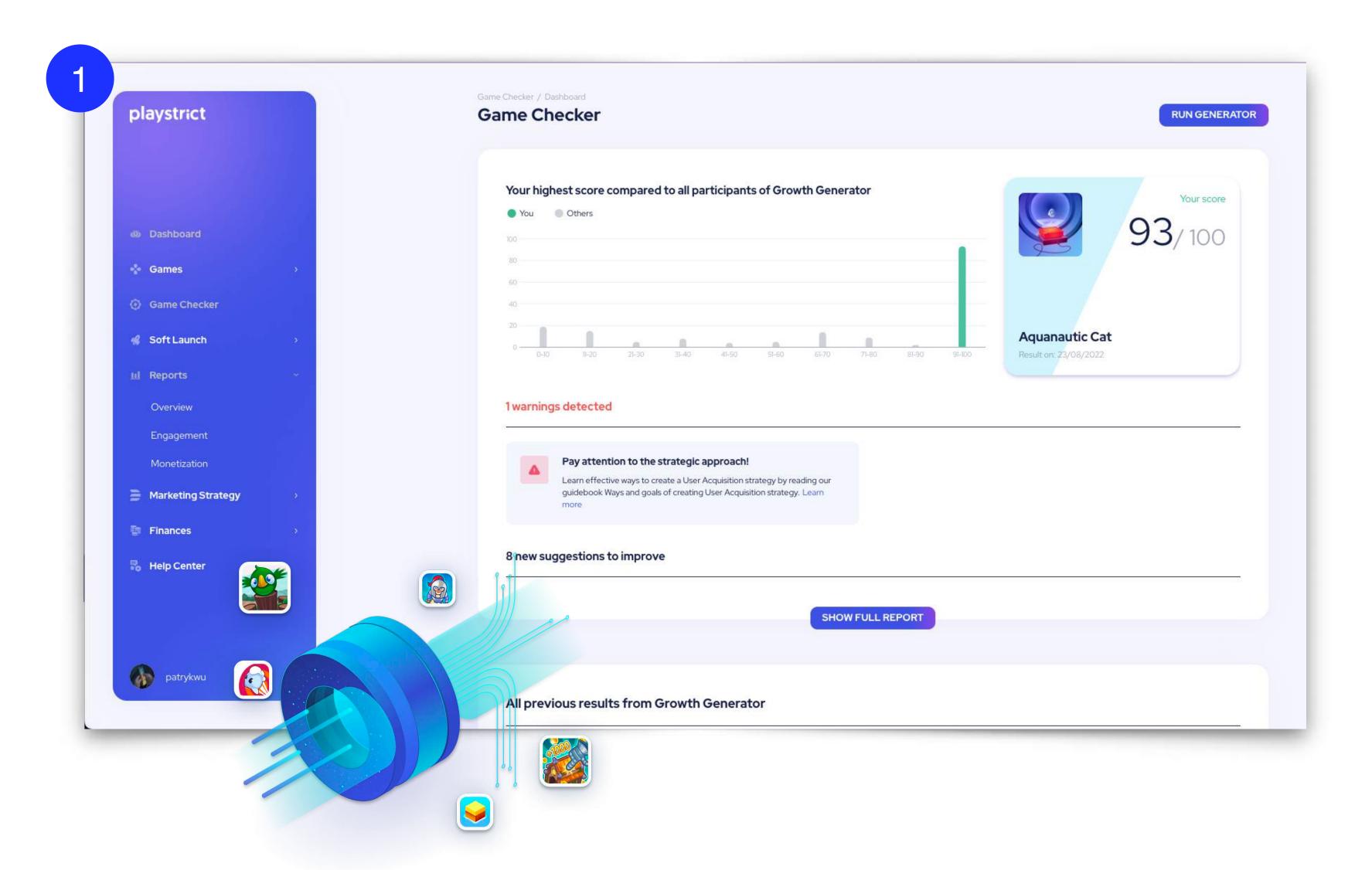
CAMPAIGN MANAGER | UA CAMPAIGNS



# SELF PUBLISHING PLATFORM

#### **GAME CHECKER I GAME VALIDATION**

- Instant market validation
- Suggestions for further development
- Drawing attention to the next steps
   that need to be taken

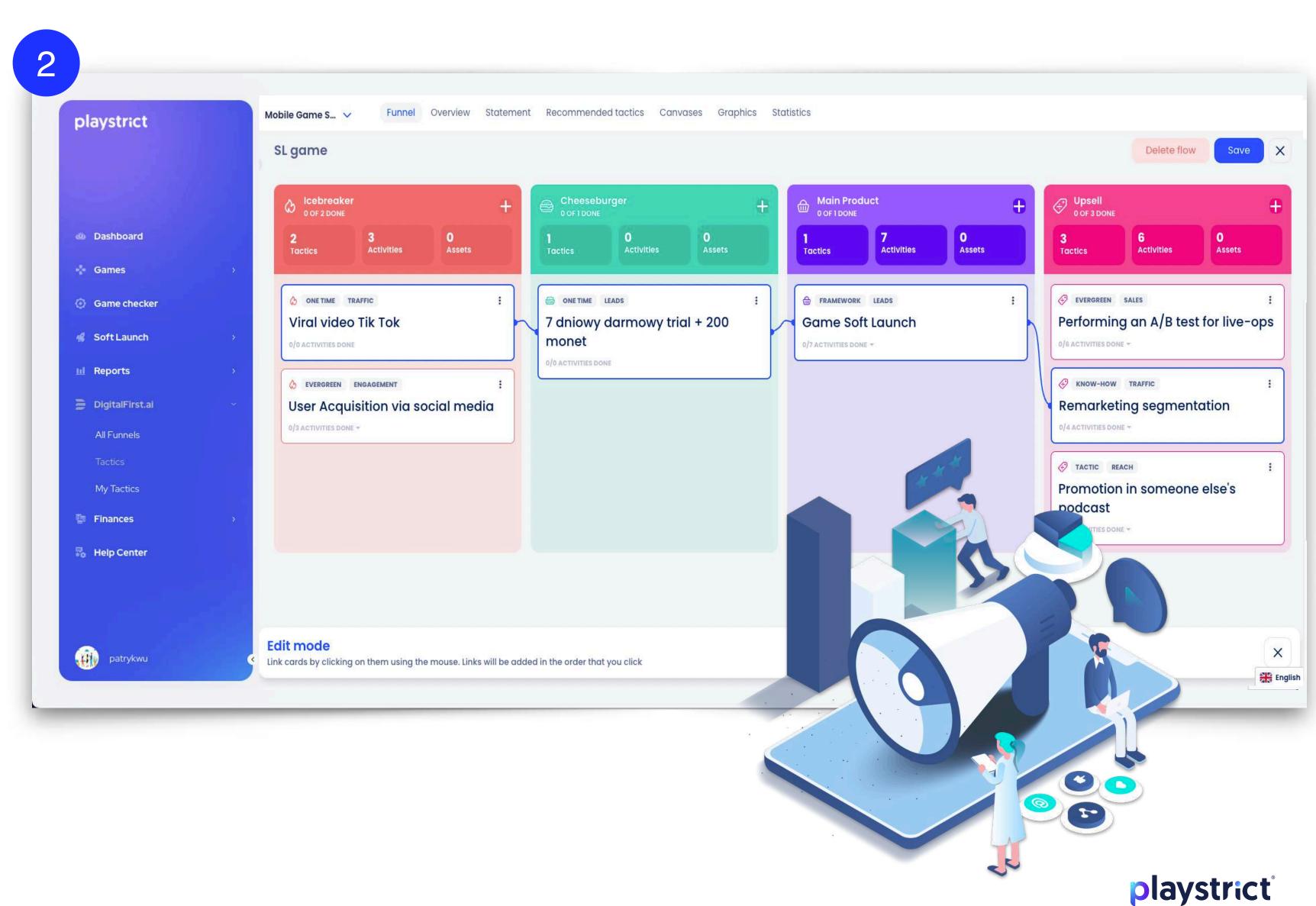




# SELF PUBLISHING PLATFORM

#### MARKETING STRATEGY | GENERATIVE AI

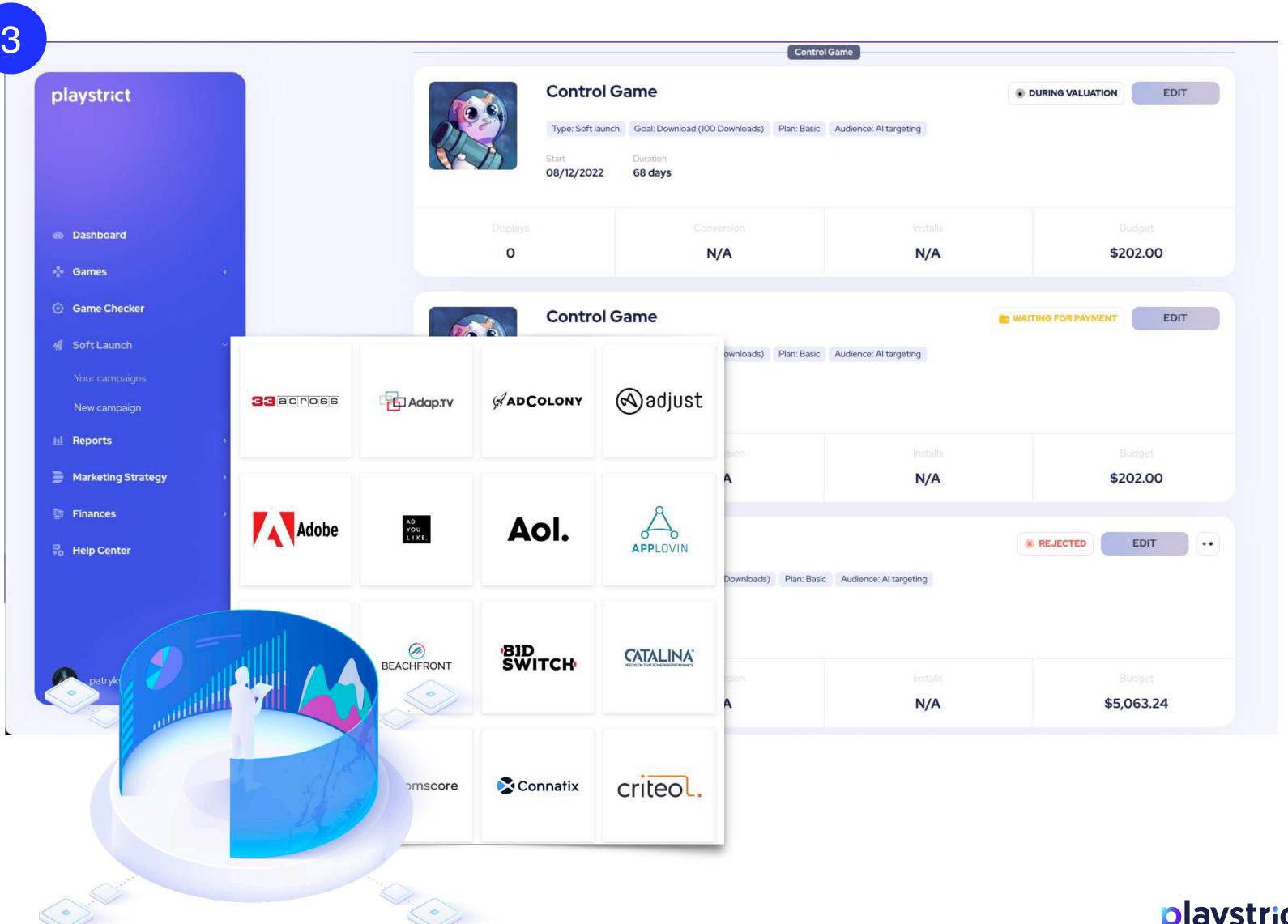
- Digital strategy recommendations
- Marketing tactics
- Live-Ops tactics
- Sales Funnels generator



### **PLAYSTRICT** SELF PUBLISHING PLATFORM

#### CAMPAIGN MANAGER | UA CAMPAIGNS

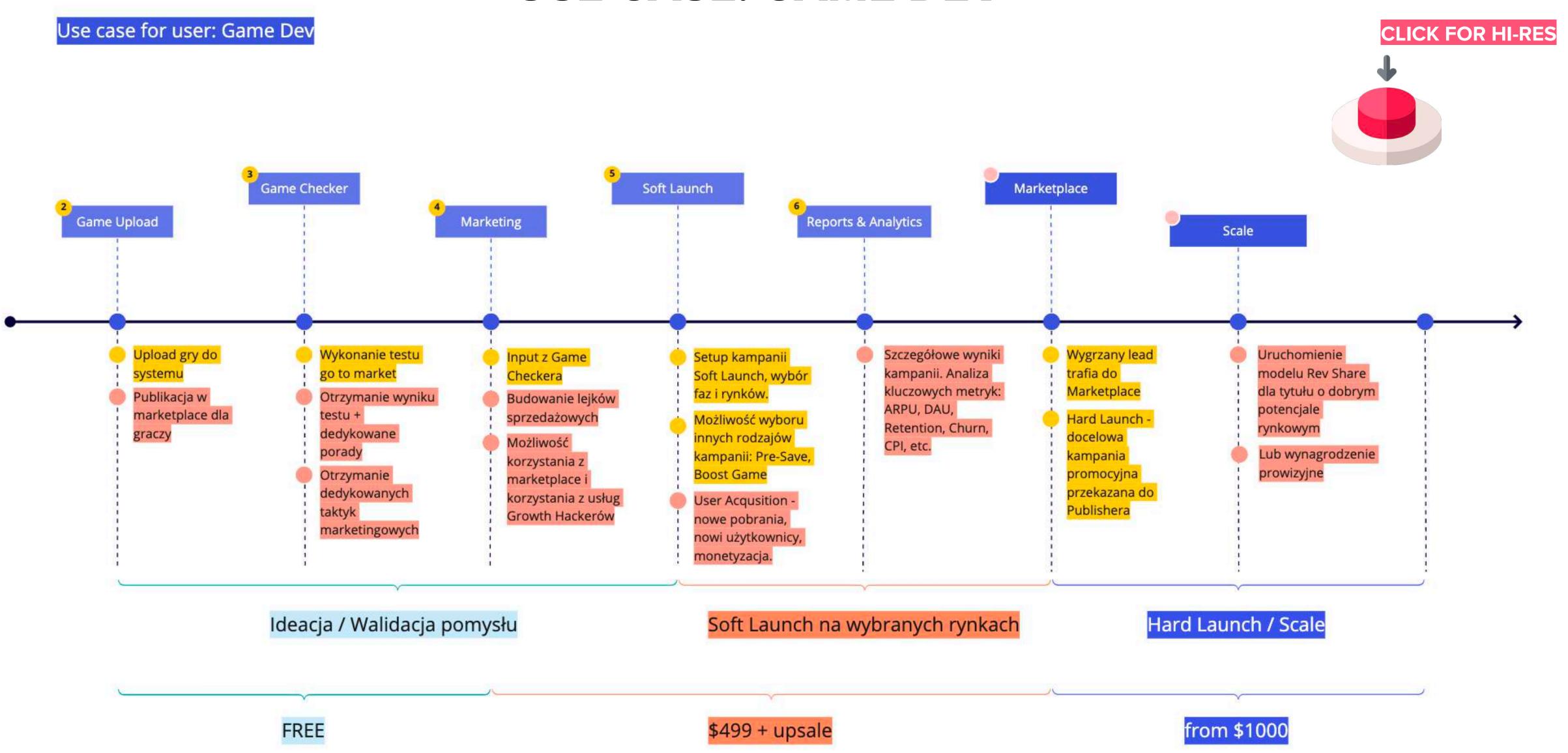
- Variety of campaigns devs can setup on their own.
- 3 types of campaign are: Pre-Save, Soft Launch, Boost Game.
- Global ad networks partnership





#### PLAYSTRICT PLATFORM

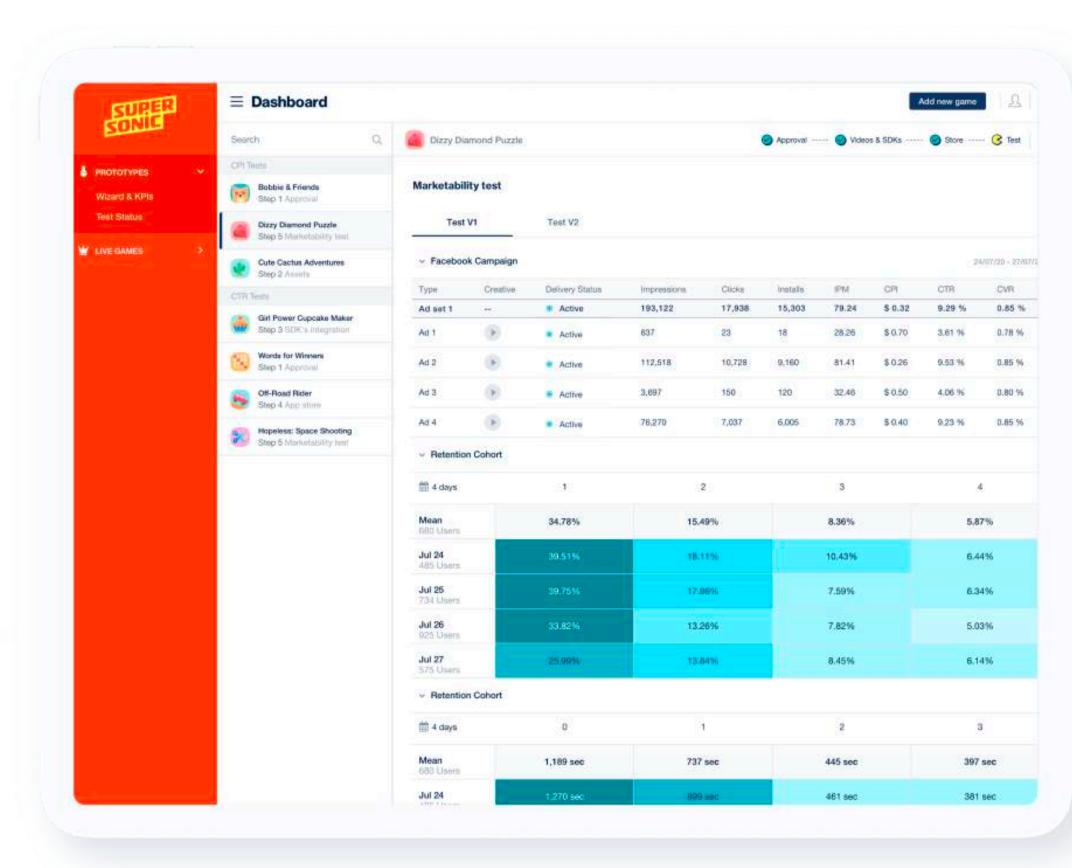
## **USE CASE: GAME DEV**





# COMPETITORS







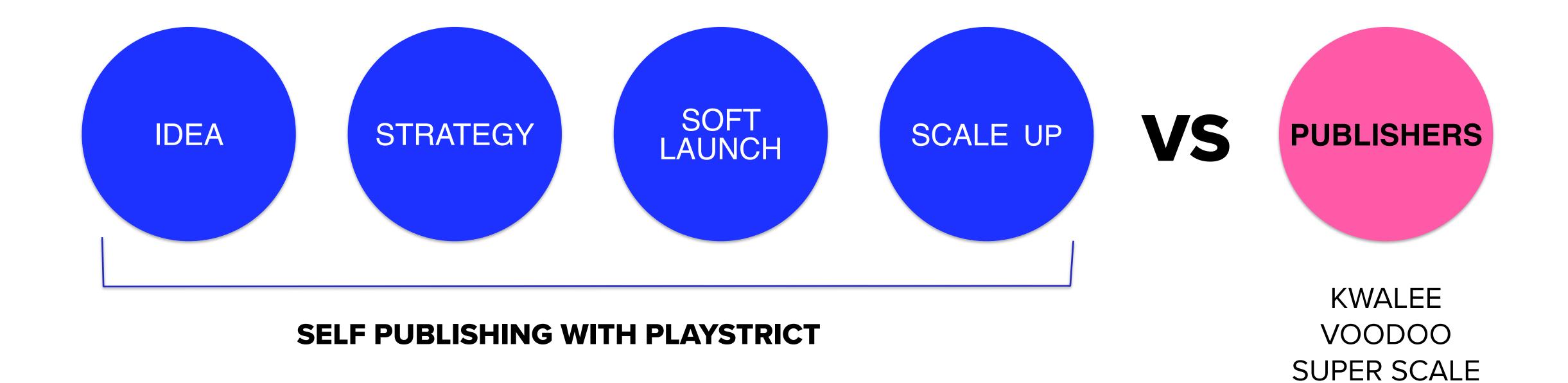




Voodoo



# SOLUTION

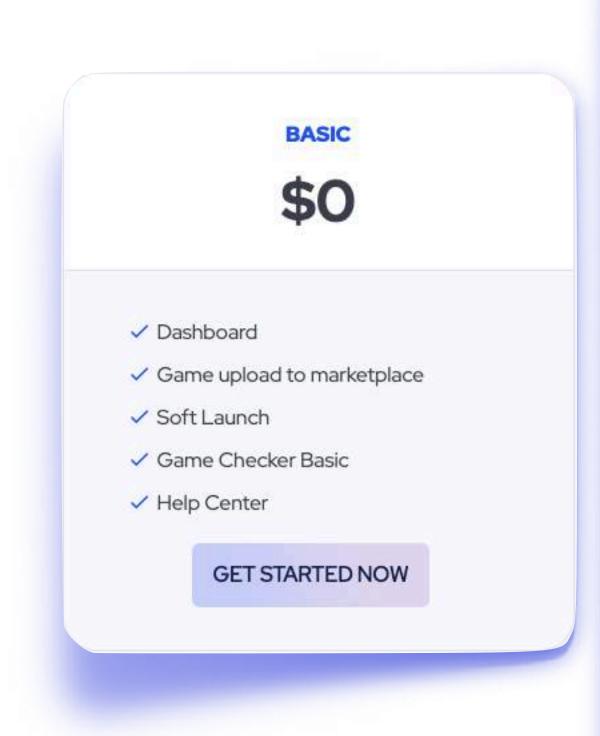


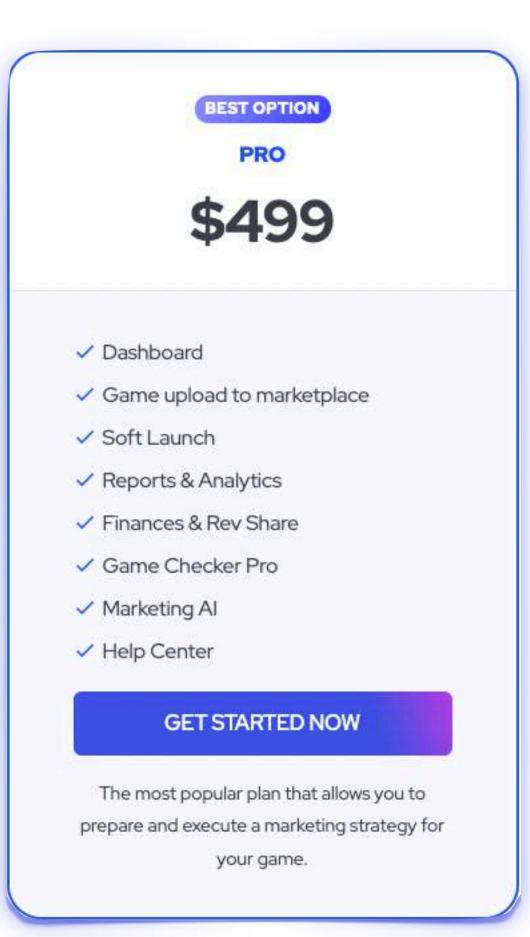
SUBSCRIPTION 100% REVENUE IP OWNERSHIP 60/40 REV SHARE NO IP OWNERSHIP

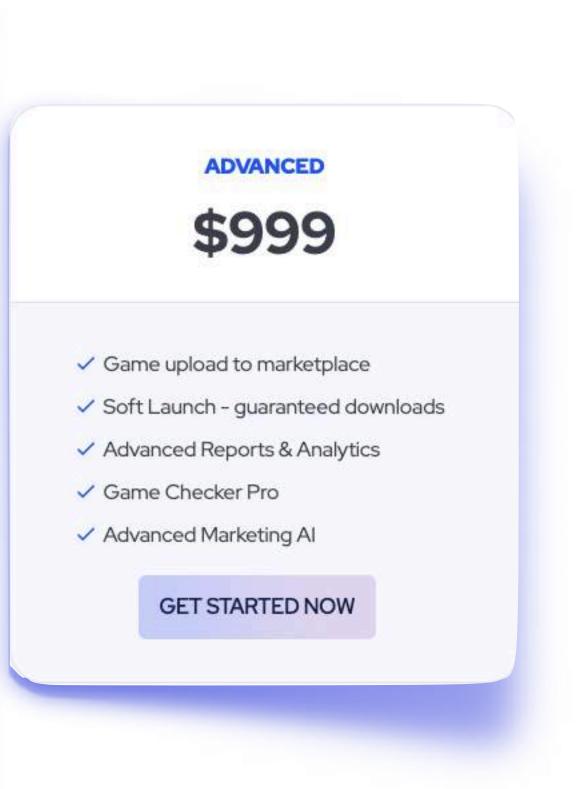


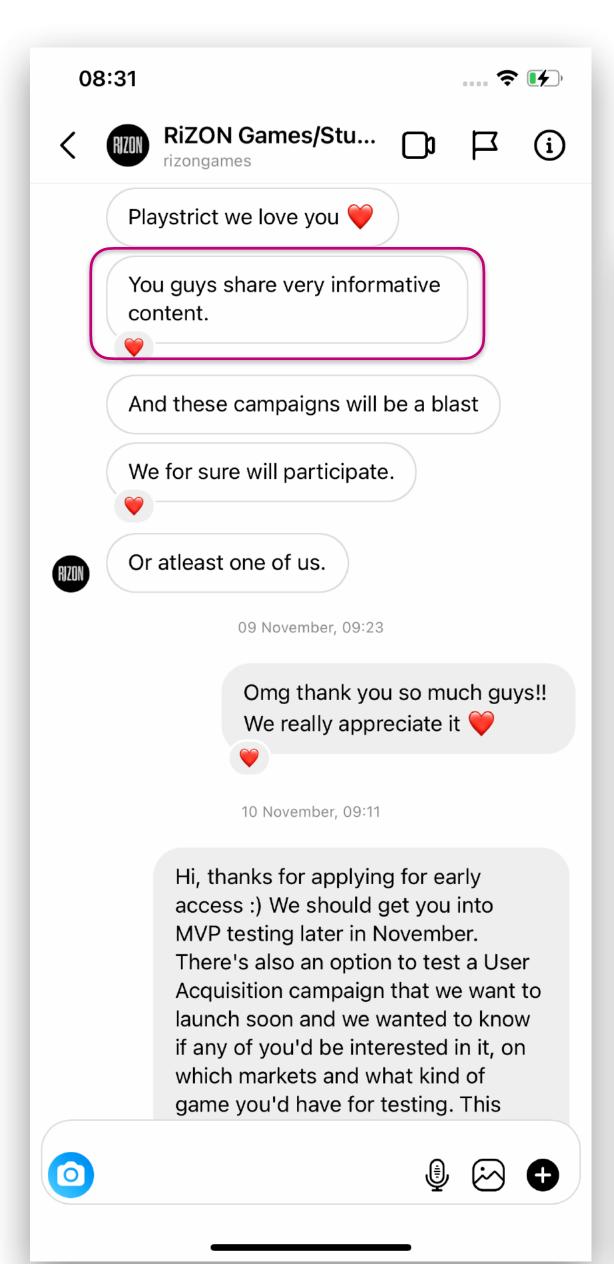
#### **BUSINESS MODEL**

## SOFTWARE AS A SERVICE

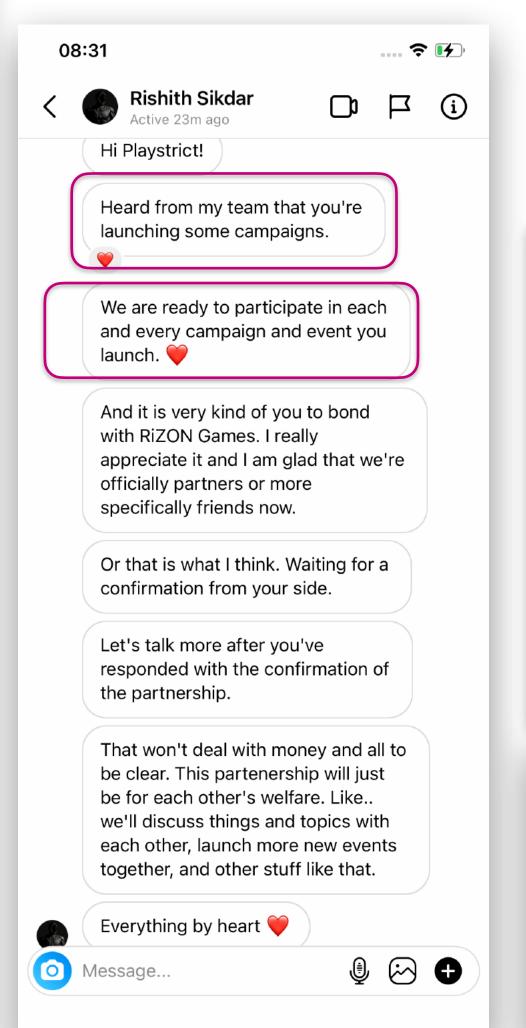


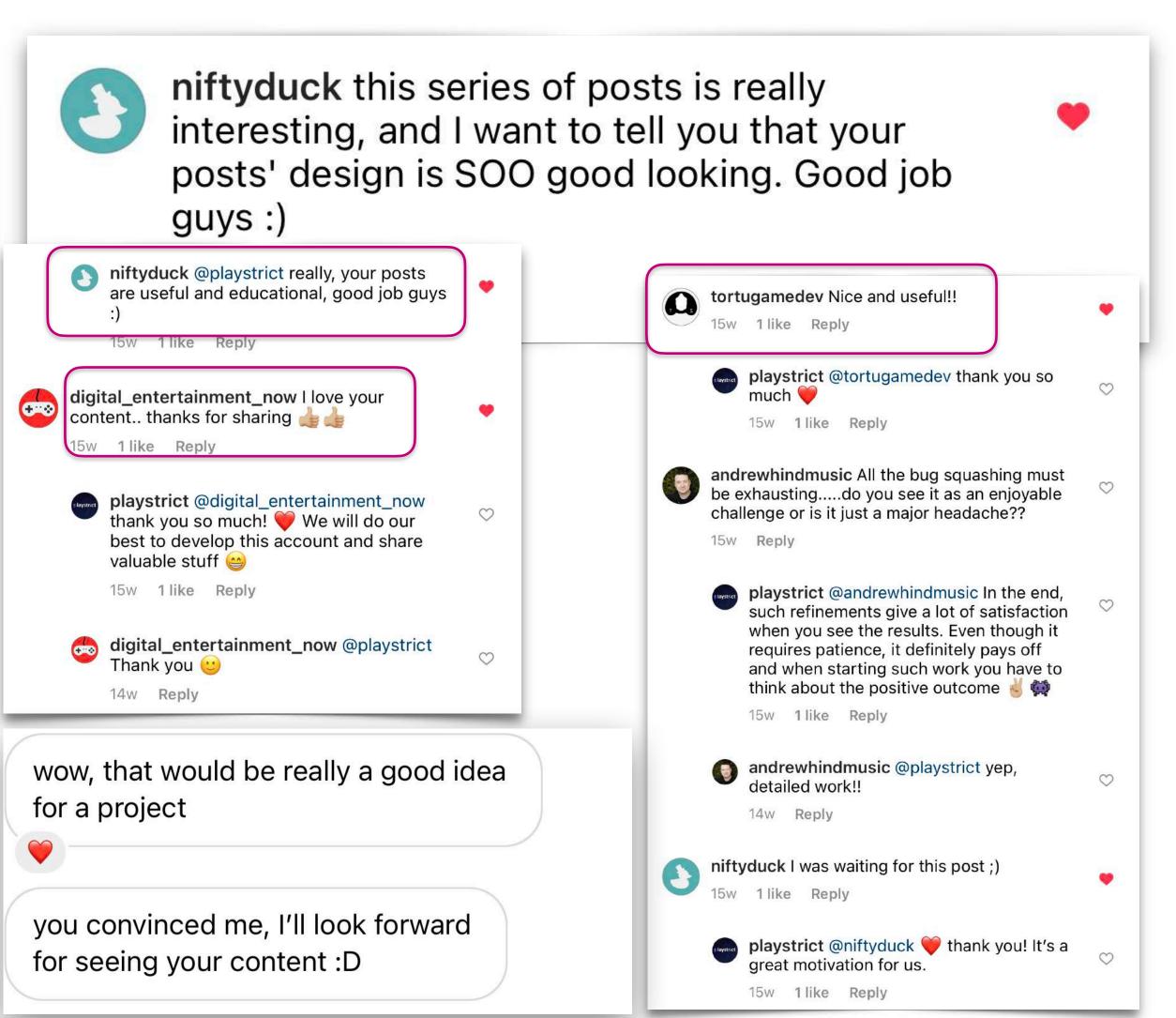






## GAME DEVS ABOUT PLAYSTRICT

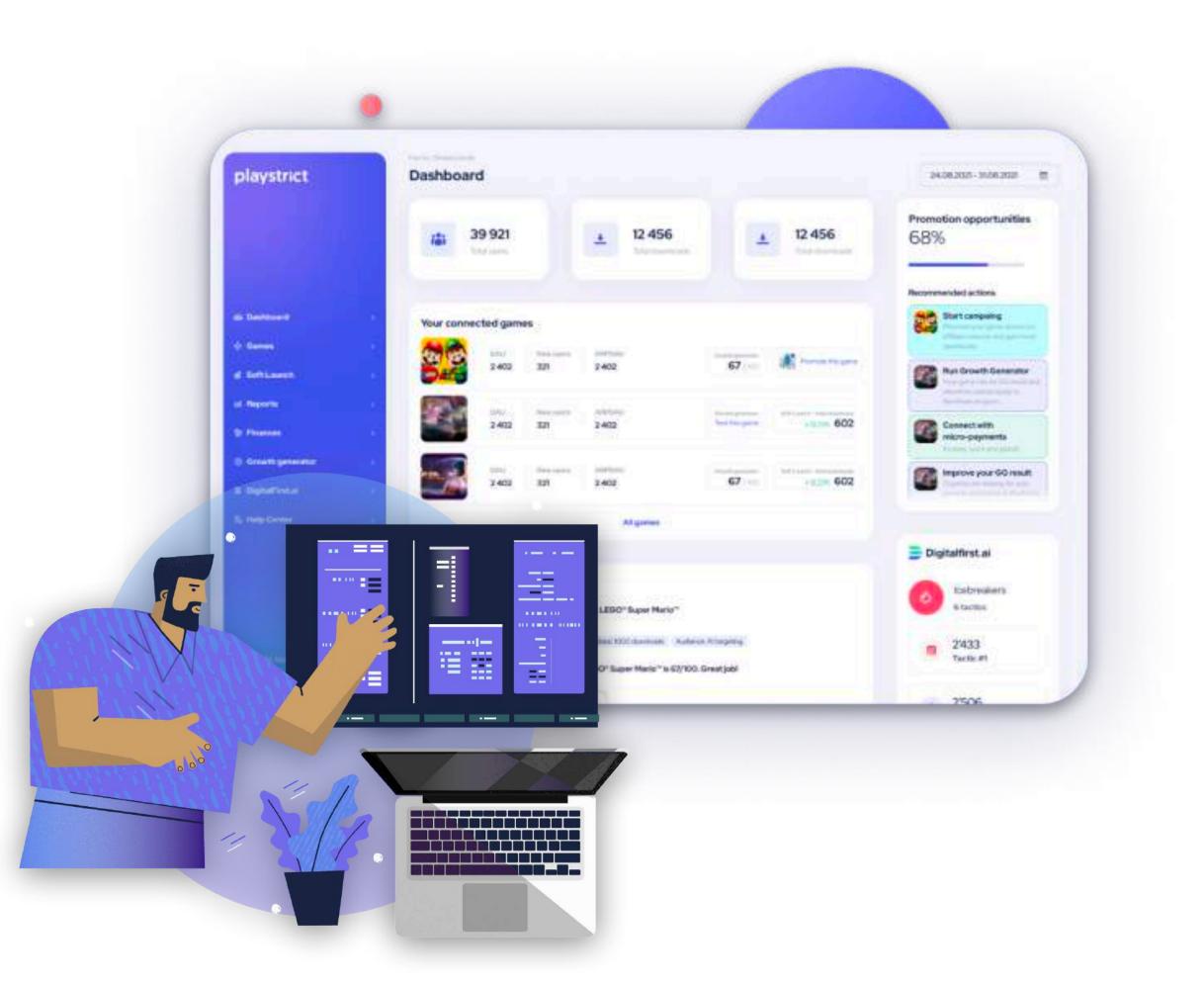






## **Self Publishing Platform**

case study



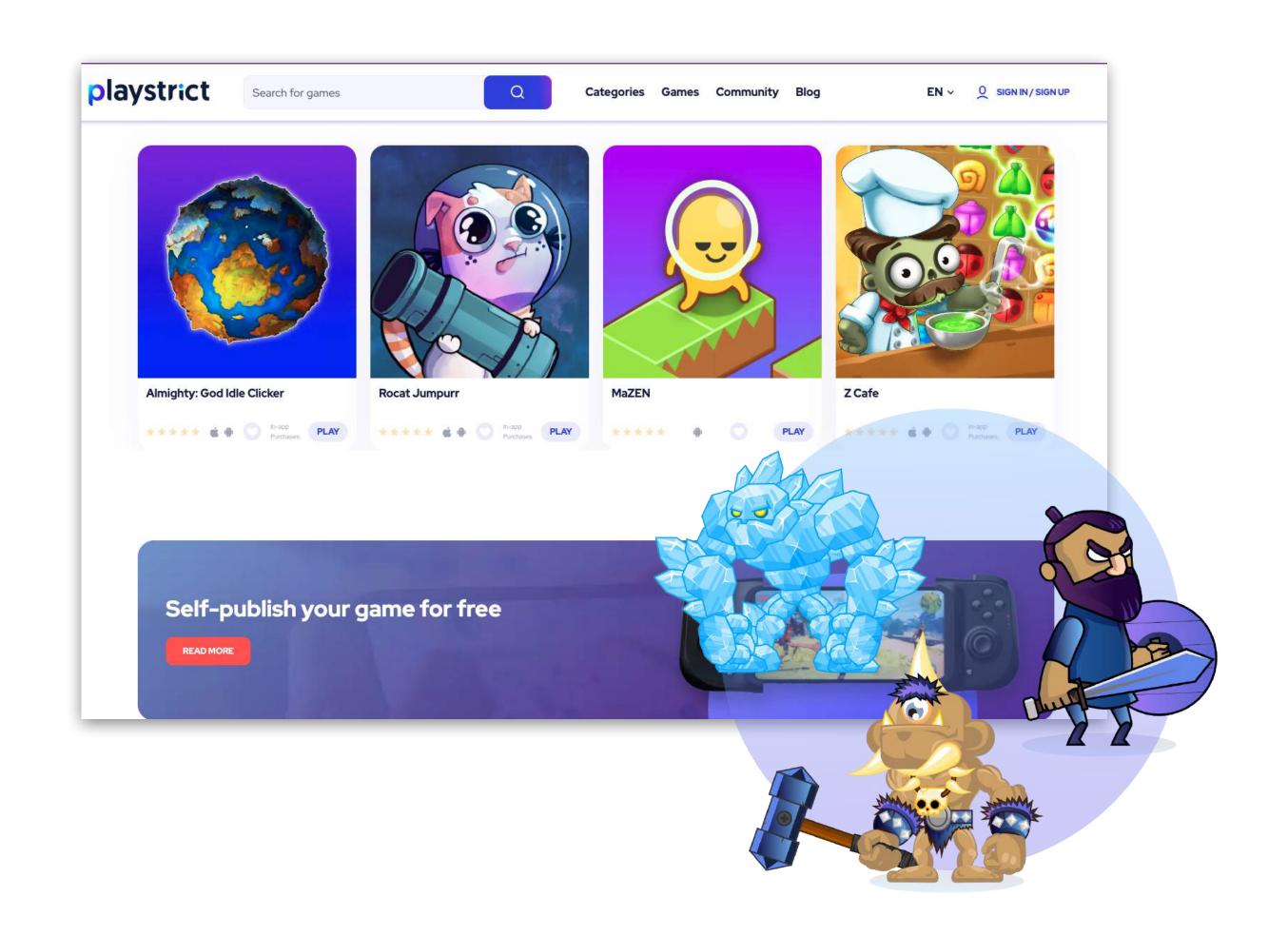
160

**Game Dev users** 

**Game Checker tests** 

## Self Publishing Platform

## case study



Games in marketplace

## Fundraising

# The ask —

Pre-seed

\$250k remaining

\$250k secured by



